WEEKLY PROGRESS CHART

Date:

Goal this week:

Goal this month:

NAME	INVITATION—*note the date*					RESULT—*note the date*					
List the prospects you are working with this week. Use more pages as necessary.	INVITED *NOTE THE DATE*	VIEWED Opportunity Presentation or listened to a CD *NOTE THE DATE*	TOOL *NOTE WHICH TOOL OR EVENT WAS USED*	FOLLOWED-UP to assess level of interest *NOTE THE DATE*	MAYBE or need more information *ALSO NOTE FOLLOW-UP DATES IN YOUR CALENDAR*	NO or "maybe later"	CUSTOMERS Fill out and follow a Customer Tracking Form	*NOTE ORDER DATE AND BV*	MEMBERS Deliver and follow up on a New Member Packet	*NOTE ORDER DATE AND BV*	GETTING STARTED Either you (or if in your first 30 days, your sponsor) use the Sponsor Checklist
TOTALS:											